



**Date: 26/07/24**  
**GRADE: XII B**

**MONTHLY TEST -02 (2024-25)**  
**BUSINESS ADMINISTRATION**

**Max marks: 20**  
**Time: 60 Minutes**

General Instructions:

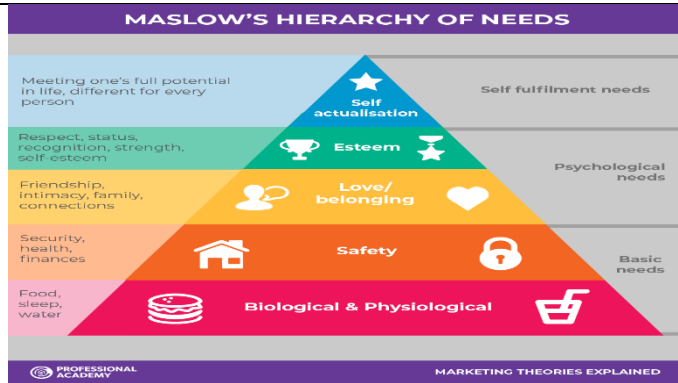
- 1) Questions 1 to 4 carries 1 mark each.
- 2) Questions 5 to 8 carries 2 marks each.
- 3) Questions 9 and 10 carries 4 marks each.
- 4) All questions are compulsory.

Sl.No	Questions	Marks												
<b>SECTION A</b>														
1	<u>Feedback</u>	1												
2	Vroom's expectancy theory	1												
3	A is true, but R is false.	1												
4	hygiene factors	1												
<b>SECTION B</b>														
5	<b>Difference between motivation and inspiration</b>	2												
	<table border="1"> <thead> <tr> <th>S No.</th> <th>Motivation</th> <th>Inspiration</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Motivation is external as the individual is persuaded by someone else.</td> <td>Inspiration is internal as it comes from within the individual.</td> </tr> <tr> <td>2.</td> <td>The encouragement comes from someone else by offering rewards both of financial and non financial nature.</td> <td>The encouragement and ideas come from the individual itself.</td> </tr> <tr> <td>3.</td> <td>Motivation is a short lived phenomenon lasts as long as the reward is there.</td> <td>Inspiration stays for long term.</td> </tr> </tbody> </table>	S No.	Motivation	Inspiration	1.	Motivation is external as the individual is persuaded by someone else.	Inspiration is internal as it comes from within the individual.	2.	The encouragement comes from someone else by offering rewards both of financial and non financial nature.	The encouragement and ideas come from the individual itself.	3.	Motivation is a short lived phenomenon lasts as long as the reward is there.	Inspiration stays for long term.	
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6	<ul style="list-style-type: none"> <li>• For transfer of ideas</li> <li>• Aids in decision making</li> <li>• Provides effective leadership</li> <li>• For education</li> </ul>	2												
7	<ul style="list-style-type: none"> <li>• Clear</li> <li>• Concise</li> <li>• concrete</li> <li>• coherent</li> </ul>	2												
8	Alderfer developed a model of motivation aligning with Maslow's motivation theory by reducing the five needs suggested by Maslow to three needs. These needs are Existence, Relatedness and Growth. According to Alderfer, there is no	2												

hierarchy of needs and any desire to fulfil a need can , be activated at any point in time. This results in the lower level needs not requiring to be satisfied in order to satisfy a higher level need.

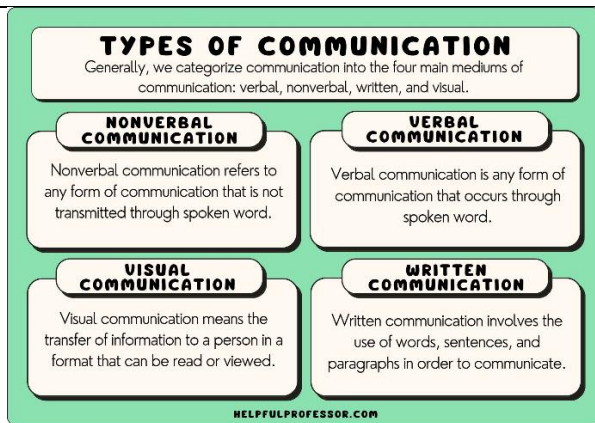
SECTION C

9



4

10



4

THE END